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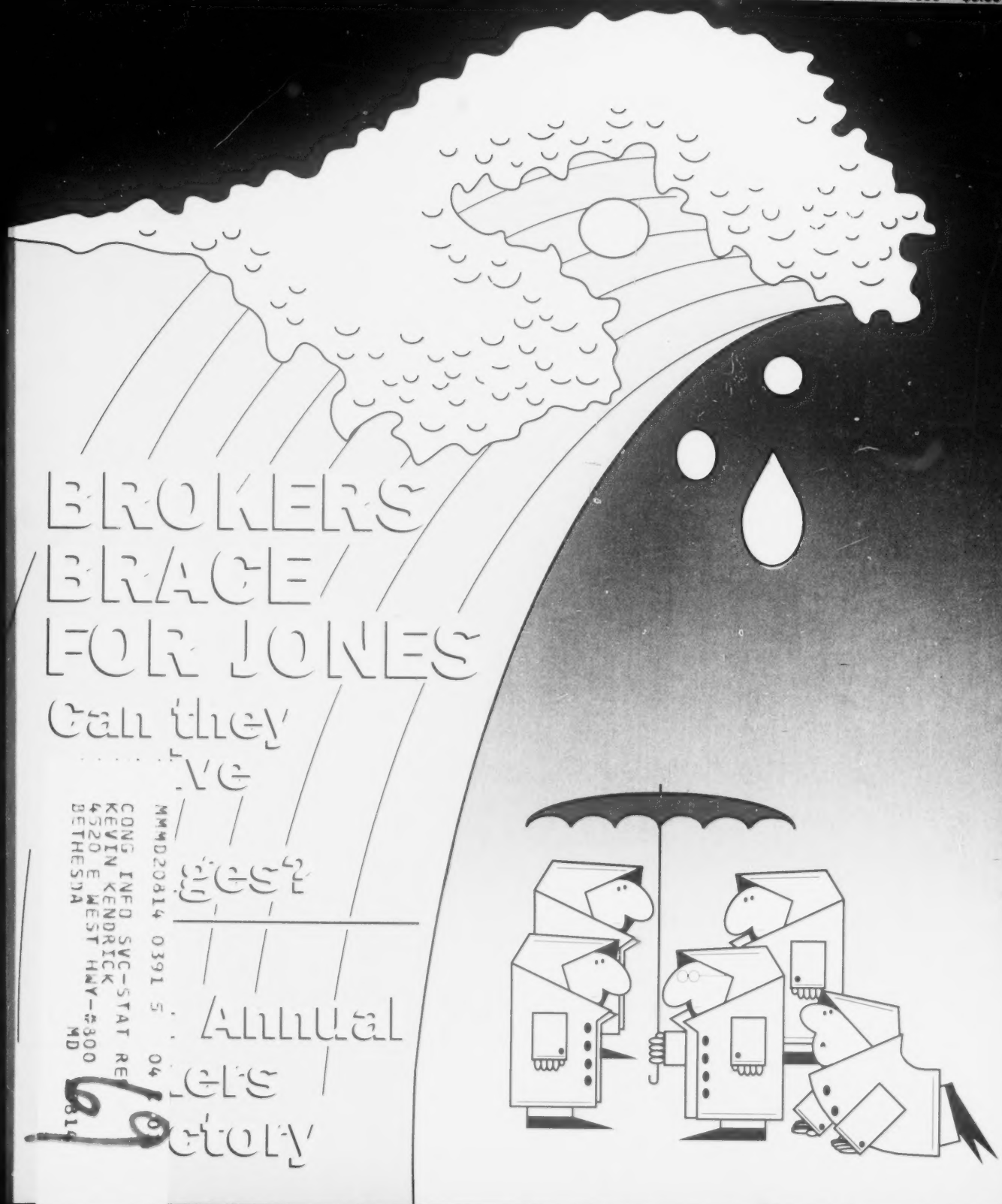

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STEVE ELFERS

APRIL 1990 VOL. 41, NO. 4

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COVER DESIGN BY JOHN MANZO

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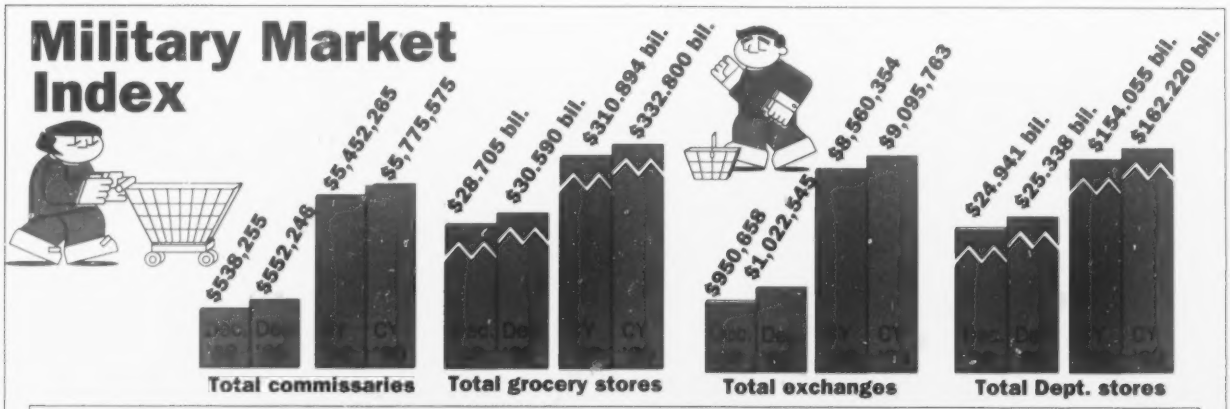

COMMISSARIES		DECEMBER			YEAR-TO-DATE		
		CY'88	CY'89	% CHANGE	CY'88	CY'89	% CHANGE
	CONUS	$133,140	$138,495	+ 4.02	$1,402,625	$1,478,612	+ 5.42
	OVERSEAS	51,765	52,345	-0.81	526,260	535,500	+ 1.76
ARMY	TOTAL	184,905	189,840	+ 2.67	1,928,885	2,014,112	+ 4.42
	CONUS	201,639	202,476	+ 0.42	2,010,272	2,164,105	+ 7.65
	OVERSEAS	44,628	44,635	+ 0.02	451,307	467,528	+ 3.59
AIR FORCE	TOTAL	246,267	247,111	+ 0.34	2,461,579	2,631,633	+ 6.91
	CONUS	81,017	88,048	+ 8.68	792,933	848,974	+ 7.07
	OVERSEAS	9,334	9,683	+ 3.74	89,514	92,432	+ 3.26
NAVY	TOTAL	90,351	97,731	+ 8.17	882,447	941,406	+ 6.68
	CONUS	15,741	16,556	+ 5.18	168,905	177,212	+ 4.92
	OVERSEAS	400	329	-17.75	3,755	3,794	+ 1.04
MARINE CORPS	TOTAL	16,141	16,885	+ 4.61	172,660	181,006	+ 4.83
	CONUS	325	339	+ 4.31	3,266	3,443	+ 5.42
	OVERSEAS	266	340	+ 27.82	3,428	3,975	+ 15.96
COAST GUARD	TOTAL	591	679	+ 14.89	6,694	7,418	+ 10.82
	CONUS	$431,862	$445,914	+ 3.25	$4,378,001	$4,672,346	+ 6.72
	OVERSEAS	$106,393	$106,332	-0.06	$1,074,264	$1,103,229	+ 2.70
ALL COMMISSARIES	TOTAL	$538,255	$552,246	+ 2.60	$5,452,265	$5,775,575	+ 5.93

EXCHANGES		DECEMBER			YEAR-TO-DATE		
	CONUS	$394,543	$446,030	+ 13.05	$3,452,379	$3,858,620	+ 11.77
	OVERSEAS	272,461	281,877	+ 3.46	2,680,231	2,822,066	+ 5.29
AAFES	TOTAL	667,004	727,907	+ 9.13	6,132,610	6,680,686	+ 8.94
	CONUS[1]	1,514	1,830	+ 20.87	15,297	15,089	-1.36
	OVERSEAS[1]	2,637	3,619	+ 37.24	24,915	27,456	+ 10.20
MAIL ORDER	TOTAL[2]	4,151	5,449	+ 31.27	40,212	42,545	+ 5.80
	ConUS[3]	156,384	162,214	+ 3.73	1,300,006	1,325,766	+ 1.98
	OVERSEAS[3]	65,130	69,862	+ 7.27	559,505	551,500	-1.43
NAVY	TOTAL[4]	221,514	232,076	+ 4.77	1,859,511	1,877,266	+ 0.95
	CONUS	41,801	41,282	-1.24	377,538	349,456	-7.44
	OVERSEAS	6,769	6,317	-6.68	63,746	57,815	-9.30
MARINE CORPS*	TOTAL[4]	48,570	47,599	-2.00	441,284	407,271	-7.71
	CONUS[3]	8,766	8,854	+ 1.00	80,724	81,910	+ 1.47
	OVERSEAS[3]	653	660	+ 1.07	6,013	6,085	+ 1.20
COAST GUARD	TOTAL[4]	9,419	9,514	+ 1.01	86,737	87,995	+ 1.45
	CONUS	$603,008	$660,210	+ 9.49	$5,225,944	$5,630,841	+ 7.75
	OVERSEAS	$347,650	$362,335	+ 4.22	$3,334,410	$3,464,922	+ 3.91
ALL EXCHANGES	TOTAL	$950,658	$1,022,545	+ 7.56	$8,560,354	$9,095,763	+ 6.25

1) Source: U.S. Department of Commerce. 2) Does not include sales of ship stores. 3) MM estimate, based on official data. 4) Includes consolidated sales for all services, including Coast Guard. NOTE: Individual figures may not add to totals because of rounding. All sales are expressed in thousands (000), except grocery stores and department stores, which are in billions. Commissary sales include appropriate surcharges; exchange sales include concession volume.
*Because of MWR consolidation, Marine Corps exchange sales in 1989 are not comparable to 1988 sales.

Marty Baumann